

CEO/General Manager
Marquette-Adams Telephone Cooperative

After a very successful career, [Marquette-Adams Telephone Cooperative](#)'s CEO & General Manager will be retiring in the 4th quarter. This creates an incredible opportunity for a new leader to be ultimately responsible for the overall strategy of MATC which will focus on member service, financial viability, staff development as well as meeting construction buildout requirements.

MATC is a progressive communications (internet, TV, phone) provider with 6,700 access lines, 5,600 broadband subs, supported by 30+ superb employees headquartered in Oxford, Wisconsin. This is a wonderful community where recreational activities abound—located just 20 minutes from Wisconsin Dells and less than an hour north of Madison.

The Board is seeking a CEO/GM that has a strong understanding of the rapid changes in the communications delivery model (broadband deployment) to help us continue our growth and further expand our ability to ensure the best possible services and solutions for our members and customers. Specifically...

- Ensures the cooperative is favorably positioned within the communities served.
- Leads the ongoing development of operational plans, budgets, and objectives to drive sustained revenue growth.
- Develops and maintains positive, effective relationships with those served, as well as the various communities, regulatory agencies, funding sources, business partners, and other contacts and partners of strategic significance to the cooperative.
- Continually seek to improve/enhance performance levels by taking advantage of new technology and anticipating market practices and industry trends.
- Develops an organizational culture that leads to ongoing excellence and effective growth of the business while maintaining the highest integrity.

We are excited to talk with you if you are a collaborative leader who can inspire others; is innovative and growth-oriented and can bring visionary leadership and business intelligence to bear on the challenges our industry faces. You will likely have 7+ years' experience in a senior leadership role within the communications industry, accountability for the technological and financial performance of an organization or division, staff development success stories, and driven innovation and growth strategies in competitive markets.

Please send your resume in confidence to our HR partner - Brian Blahnik at BSquared Consulting.

Marquette-Adams Telephone Cooperative
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Assisting Telecom & Broadband Providers since 2002!